

SOUTHWEST VIRGINIA HUNTER/JUMPER  
ASSOCIATION



2009 ANNUAL REPORT

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## MESSAGE FROM THE PRESIDENT

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Another year, another decade. Time seems to possess an ever-quickenning turn of foot.

It is with great satisfaction that I can report, based on another profitably successful Annual Horse Show, the association has not just stemmed, but has in fact turned the ominous red tide that lingered from Fall 2008 into a burgeoning black sea of financial strength from which we can launch ourselves into the next decade. Last year's operating deficit has been erased, and we have banked four times as much as at this time last year. Using the success of the 2008 Annual Show as a springboard, we tightened our collective belts and kept the association to the essentials in order to facilitate its climb up the slippery economic slope.

Of immeasurable assistance in this daunting task was achieving 100% sponsorship for all classes and divisions at this year's show. It now has been proven that we can do it (and in a down economy), so I challenge the membership and the board to repeat this feat year after year. I extend my personal thanks to each and every sponsor, sponsorship volunteer (those of you who took the time and energy out of your lives to help the association reach this goal) and sponsorship gift bag donors for your support and continued interest in the health and well-being of SWVHJA. We could not operate without your efforts and your generosity!!!

In addition to being a financial success, the 2009 Annual Horse Show ran even more smoothly this year than last, with the notable exception of a catering dilemma on Saturday night, which situation has been addressed and will continue to be discussed as we approach next year's event. The rings were beautiful, the courses interesting and appropriate, and the atmosphere abounded with enthusiasm.

I cannot close without reiterating last year's statement on what it means to be a member of SWVHJA. Membership has its privileges, but is itself a privilege, and with membership comes a responsibility to abide by the association's rules and uphold its mission, for the benefit of all. We should continue to stress horsemanship and sportsmanship ringside, within the association, and at home. To this I add, the strength of our association is borne on the shoulders of our own integrity.

As my term nears its end, I would like to extend a special thanks those volunteers who serve on the SWVHJA Board of Directors for their unceasing commitment and devotion to the best interest of the association, and to all those who work behind the scenes to make ours one of the foremost equestrian organizations in Virginia.

It has been a privilege to serve you again this year. Thank you all for your support in 2009, and may 2010 bring us all fairer skies and smoother sailing.

Sincerely,  
Gordon P. Reistrup  
President

## 2009 FINANCIAL REPORT

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<b>INCOME</b>	
<b>2008 Year-end</b>	
Coolers	-\$629.09
2008 Year-end Other	-\$1034.09
TOTAL 2008 Year-end	-\$1663.18
<b>2009 Year-end</b>	
Medal fee	\$1925.00
Show application fee	\$750.00
2009 Year-end Other	-\$714.55
TOTAL 2009 Year-end	\$1960.45
<b>2010 Year-end</b>	
Show application fee	\$2025.00
TOTAL 2010 Year-end	\$2025.00
<b>Annual Show 08</b>	
Entries	\$3440.00
Sponsorship	\$1200.00
Annual Show 08 Other	-\$478.00
TOTAL Annual Show 08	\$4162.00
<b>Annual Show 09</b>	
Awards	-\$3080.30
Entries	\$61985.40
Facility	-\$21150.65
Food	-\$3536.84
Hospitality	-\$337.27
Motels	-\$1992.96
Officials	-\$4373.56
Per diem	-\$1756.00

Postage	-\$330.25
Prize list printing	-\$649.54
Sponsorship	\$7884.91
Staff	-\$18360.40
Supplies	-\$327.61
Vendor	\$1050.00
TOTAL Annual Show 09	\$15024.93
<b>Banquet09</b>	
Deposit	-\$500.00
TOTAL Banquet09	-\$500.00
<b>Interest Inc</b>	-\$26.78
<b>Membership08</b>	
Horse recording	\$30.00
Junior	\$35.00
TOTAL Membership08	\$65.00
<b>Membership09</b>	
Farm	\$270.00
Horse Recording	\$2840.00
Horse Transfer	\$105.00
Junior	\$4450.00
Life	\$300.00
Name change	\$15.00
Senior	\$4990.00
Membership09 – Other	-\$65.00
TOTAL Membership09	\$12905.00
<b>Returned Check fee</b>	\$25.00
<b>TOTAL INCOME</b>	<b>\$33977.42</b>

<b>EXPENSES</b>	
<b>09 Clinic</b>	
Clinician fee	\$600.00
Participant	-\$785.00
09Clinic – Other	\$105.60
TOTAL 09 Clinic	-\$79.40
<b>Bank Charge</b>	
	-\$13.00
<b>Banquet08</b>	
Attendees	-\$5645.00
Facility	\$5561.00
TOTAL Banquet08	-\$84.00
<b>Board meeting</b>	
	\$52.50
<b>Donation</b>	
	\$100.00
<b>Exec Secretary Salary</b>	
	\$6600.00
<b>Insurance, Bus</b>	
	\$438.00
<b>Internet Access</b>	
	\$441.70
<b>Junior Scholarship</b>	
Silent auction	-\$456.00
Scholarships	\$500.00
TOTAL Junior Scholarship	\$44.00
<b>Licenses and Permits</b>	
	\$25.00
<b>Office space</b>	
	\$6000.00
<b>Office Supplies</b>	
	\$502.51
<b>Postage and Delivery</b>	
	\$308.41
<b>Printing and Reproduction</b>	
	\$111.51
<b>Returned check</b>	
	-\$110.00

<b>Tax, Business</b>	
CPA Fee	\$615.00
TOTAL Tax, Business	\$615.00
<b>Tax, Payroll</b>	
Fed	\$275.31
Medicare	\$143.49
SDI	\$87.87
Soc Sec	\$613.80
State	\$21.48
Tax, Payroll Other	\$59.24
TOTAL Tax, Payroll	\$1201.19
<b>Utilities</b>	
Telephone	\$793.48
TOTAL Utilities	\$793.48
<b>Website Hosting</b>	
	\$225.00
<b>Yearbook09</b>	
Ad	-\$1980.00
Gallery	-\$960.00
Postage	\$455.92
Printing	\$3307.00
TOTAL Yearbook09	\$822.92
<b>TOTAL EXPENSES</b>	<b>\$18039.82</b>
<b>OVERALL TOTAL</b>	
	<b>\$15937.60</b>

### **Opening Balances 12/1/2008**

Checking: \$4539.21

Money Market: \$8927.92

### **Ending Balances 11/30/2009**

Checking: \$9066.55

Money Market: \$2399.42

## ANNUAL SHOW COMMITTEE REPORT

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COMMITTEE

ENTIRE BOARD

The 2009 edition of the SWVHJA Annual Horse Show was the culmination of a year's worth of hard work by members of the Board. The show ran smoothly receiving many compliments from exhibitors and the membership. The Saturday night Medal Finals banquet did encounter some glitches that the Board has resolved for next year. Special mention must be made of the wonderful efforts by the Board and the membership in securing 100% sponsorship and special kudos to Patti Lemon for her superhuman efforts in securing sponsors and items for the goody bags given to donors.

The show netted \$11,860.09 in profit for the Association putting our treasury well in the black and insuring that we will be able to continue providing oversight for quality local horse shows.

Respectfully submitted by JT Tallon

## ANNUAL SHOW SPONSORSHIP COMMITTEE REPORT

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COMMITTEE

Diane Hinch

The 2009 Annual Show and Medal Finals classes were 100% sponsored by members and local businesses. A tremendous 'Thank You' goes out to Patty Lemon, who single-handedly garnered sponsors for the remaining 30-40% of open classes as the show was drawing near. 100% sponsorship = \$9050.

Also Triple Crown Nutrition and Southern States have continued to provide support to the organization as a corporate sponsor for the fourth consecutive year.

## **BY-LAWS REVIEW COMMITTEE REPORT**

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COMMITTEE

ENTIRE BOARD

The by-laws committee implemented the use of an online collaboration resource called Google docs for the revision of the SWVHJA rules. This allowed for all board members and invitees to the site to collaborate on revising the rules. While still underway, revisions are 90% completed and by February 1st, 2010, SWVHJA rules editing will be finalized and published.

## JUNIOR COMMITTEE REPORT

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COMMITTEE

No report available at this time.

## NOMINATING COMMITTEE REPORT

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COMMITTEE

ENTIRE BOARD

The 2010 Board will consist of returning members: Molly Moore, Jackson Schurtz, Jason Berry, Courtney Wells and Diane Hinch. Finishing their 2-year term are: Meg Jones\*, Jessica Welch\* Gordon Reistrup, J.T. Tallon and Luanne Leonard. A special thanks to J.T. Tallon who filled in the remainder of a term for a Board member who resigned. Those with \* have agreed to be on the ballot for another 2-year term.

Individuals who have accepted nominations for the 2010-2011 Board of Directors ballot include:

Pam Haskins

Lilly deSousa

Sarah Brinks

Liz Hansen Hinds

Margaret Cornwell

Britni Johns

Nomination will also be taken from the floor.

## SHOW STANDARDS COMMITTEE REPORT

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COMMITTEE

ENTIRE BOARD

The Show Standards Committee exists to enforce the Association's rules governing competitions. The committee monitors the horse shows to ensure that managers comply with these rules. This year, the committee worked diligently to assist managers in making much-needed changes in the quality, safety and efficiency of their horse shows. Horse show evaluations were reviewed monthly. Sanctions and fines were issued resulting in major improvements.

Comprised of the entire board, this committee depends on the feed back of exhibitors, trainers, and spectators. The horse show evaluation form is a valuable tool for identifying and correcting problems. The committee strongly encourages all participants to provide feedback in this manner.

## SWVHJA CLINIC COMMITTEE REPORT

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COMMITTEE

Luanne Leonard

Jason Berry

Meg Jones

SWVHJA hosted a Glenn Moody clinic on July 1, 2009 at Stone Bridge Farm in Natural Bridge, VA. 2'3" and 2'6" groups filled. The clinic consisted of a flat work session with a jumping exercise on "finding a distance" followed by an afternoon session for each group incorporating the morning lesson into finding jumps in a course. The clinic was a successful venture and had positive feedback from the participants.

SWVHJA was not able to fill the 3' and 3'6" groups so that day of the clinic was cancelled.

Respectfully submitted by Luanne Leonard